#### **BBA COMPUTER APPLICATION**

#### **Course Outcome**

**Principles of Management Course Outcome** 

| CO1 | : | Discuss and communicate the management evolution and how it will affect future managers  |
|-----|---|--|
| CO2 | : | Observe and evaluate the influence of Historical forces on the current practice of management  |
| CO3 | : | Identify and evaluate social responsibility and ethical issues involved in business situations and logically articulate own position on such issues.                                     |
| CO4 | : | Practice the process of management's four functions: planning, organizing, leading, and controlling.   |
| CO5 | : | Identify and properly use vocabularies within the field of management to articulate one's own position on a specific management issue and communicate effectively with varied audiences. |

**Principles of ManagementPractical Course outcomes:** 

| CO1 | : | To relate the theory and real business situations.                      |
|-----|---|---|
| CO2 | : | To ascertain the various techniques and employ in real situations       |
| CO3 | : | To critically evaluate the problems and to prepare innovative solutions |

## **Modern office Management Course Outcomes:**

| CO1 | : | Able to gain knowledge about basic office               |
|-----|---|---|
| CO2 | : | Identify the characteristics of office environment      |
| CO3 | : | Apply the techniques of filing and maintain the records |
| CO4 | : | State the basic of word formatting                      |
| CO5 | : | Equip the creating presentations                        |

### **Modern office Management Practical Course Outcomes:**

| CO1 | : | Demonstrates correct keyboard fingering techniques independently                           |
|-----|---|--|
| CO2 | : | Acquire the basic mechanics of creating Word documents for office use                      |
| C03 | : | Demonstrate working knowledge of organizing and displaying large amounts and complex data. |
| CO4 | : | Comprehend to secure information in an Excel workbook                                      |

| CO5 |   | Familiar working knowledge of integrating information from other Microsoft programs |
|-----|---|---|
|     | : | into a PowerPoint presentation  |

# ${\bf English\ For\ Management Course\ Outcomes:}$

| CO1 | • | To be familiar with management terms, phonetics.                            |
|-----|---|---|
| CO2 | : | To develop listening skills.  |
| CO3 | : | To develop writing skills.  |
| CO4 | • | To develop vocabulary skills like formation of word and expansion of words. |
| CO5 | : | To develop the reading skills.  |

## Organisational BehaviourCourse Outcomes:

| CO1 | : | Students came to know the need, scope and theories of organization         |
|-----|---|--|
| CO2 | : | Students achieve knowledge on various motivational techniques of employees |
| CO3 | : | Students learned knowledge on work environment and leadership styles       |
| CO4 | : | Students acquired knowledge on group dynamics in an organization           |
| CO5 | : | Students understood the climate and culture in an organization             |

## **Core Practical -Organisational BehaviourCourse Outcomes:**

| CO1 | : | Students came to know the need, scope and theories of organization         |
|-----|---|--|
| CO2 | : | Students achieve knowledge on various motivational techniques of employees |
| C03 | : | Students learned knowledge on work environment and leadership styles       |
| CO4 | : | Students acquired knowledge on group dynamics in an organization           |
| CO5 | : | Students understood the climate and culture in an organization             |

## **Production and Materials ManagementCourse Outcomes:**

| CO1 |   | Acquired knowledge on production process and design for plant location        |
|-----|---|---|
| CO2 |   | Gained knowledge on the factors determining layout for manufacturing unit     |
| CO3 | : | Students learnt the techniques of production and inventory control techniques |
| CO4 | : | Students understood the work and methods of analysis.                         |

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|---|-----|---|--|
|   | CO5 |   | Acquired knowledge on the service operations management  |
| ı | 405 | • | riequired knowledge on the service operations management |

## DSC Practical -2C- Production and Materials ManagementCourse Outcomes:

| CO1 | •• | Acquired knowledge on production process and design for plant location        |
|-----|----|---|
| CO2 |    | Gained knowledge on the factors determining layout for manufacturing unit     |
| CO3 | •• | Students learnt the techniques of production and inventory control techniques |
| CO4 |    | Students understood the work and methods of analysis.                         |
| CO5 | •• | Acquired knowledge on the service operations management                       |

## **Marketing Management Course Outcomes:**

| C01 | : | Students implicit about the marketing and its various environmental factors |
|-----|---|---|
| CO2 |   | Gained familiarity on buyer behavior and market segmentation promotion      |
| CO3 | : | Students learn about various stage in Product Life Cycle                    |
| CO4 | : | Gained acquaintance in the marketing channels and sales management          |
| CO5 | : | Students gained knowledge on advertising and sales                          |

## **Core Practical - Marketing Management Course Outcomes:**

| CO1 | : | Students implicit about the marketing and its various environmental factors |
|-----|---|---|
| CO2 | : | Gained familiarity on buyer behavior and market segmentation promotion      |
| CO3 | : | Students learn about various stage in Product Life Cycle                    |
| CO4 | : | Gained acquaintance in the marketing channels and sales management          |
| CO5 | : | Students gained knowledge on advertising and sales                          |

## **DSC 3C Financial ManagementCourse Outcomes:**

| CO1 | :  | Understand the functions of finance   |
|-----|----|---|
| CO2 | •• | Become familiar with the role of cost of capital in finance.  |
| CO3 | •• | Demonstrate and apply various dividend model and plan capital structure.  |
| CO4 | •• | Appreciate the working of working capital management and forecast the requirements of working capital in an organization. |
| CO5 | :  | Understand the capital budgeting techniques and evaluating the investment proposal.                                       |

#### **Course Outcomes:**

## **Core Practical - Financial Management Course Outcomes:**

| CO1 | : | Understand the functions of finance   |
|-----|---|---|
| CO2 | : | Become familiar with the role of cost of capital in finance.  |
| CO3 | : | Demonstrate and apply various dividend model and plan capital structure.  |
| CO4 | : | Appreciate the working of working capital management and forecast the requirements of working capital in an organization. |
| CO5 | : | Understand the capital budgeting techniques and evaluating the investment proposal.                                       |

#### **DSA 3A -Taxation Course Outcomes:**

| CO1 | : | Students Have acquired knowledge on tax system in India |
|-----|---|---|
| CO2 |   | Students Have gained knowledge on Central Excise Duty   |
| CO3 |   | Students Have acquired knowledge on customs duty        |
| CO4 |   | Students Have learnt knowledge on sales tax             |
| CO5 |   | Students Have learnt knowledge on GST and Service Tax   |

## **Core - IV – Human Resources Management Course Outcomes:**

| CO1 | :  | Acquired knowledge on HRM, its environment, methods of selection, and Interview techniques. |
|-----|----|---|
| CO2 | •• | Gained knowledge on training and career development   |
| CO3 | •• | Students learnt about remuneration and welfare measures.                                    |
| CO4 | :  | Gained facts about labour relation and Industrial disputes                                  |
| CO5 | :  | Students learnt about Human resource audit, nature and approaches                           |

#### **Core Practical - HR Practices Course Outcomes:**

| CO1 | : | Acquired knowledge on HRM, its environment, methods of selection, and Interview techniques. |
|-----|---|---|
| CO2 | : | Gained knowledge on training and career development   |
| CO3 | : | Students can learn about remuneration and welfare measures.                                 |

| CO4 | : | Gained facts about labour relation and Industrial disputes           |  |
|-----|---|--|--|
| CO5 | : | Students can learn about Human resource audit, nature and approaches |  |

### **DSC 4C- Services Marketing Course Outcomes:**

| CO1 | : | Acquired knowledge on service Marketing and factors leading to serve the economy |
|-----|---|--|
| CO2 | : | Gained knowledge on Marketing Mix in Service Marketing                           |
| CO3 | : | Students can learn about effective management of Service Marketing               |
| CO4 | : | Gained facts about Delivering Quality Service                                    |
| CO5 | : | Students canmarketing of service with reference various sector                   |

## **DSA 4A- Rural Marketing Course Outcomes:**

| CO1 | : | Acquired knowledge on rural marketing and its development          |
|-----|---|--|
| CO2 | : | Gained knowledge on nature of rural market and its characteristics |
| CO3 | : | Students can learn about selection of markets and product strategy |
| CO4 | : | Gained facts about Pricing strategy and its methods.               |
| CO5 | : | Students canknow about electric distribution system.               |

## **Core-XStrategic Management Course Outcomes:**

| CO1 | : | Analyze industry factors, and identify their impact on profitability and strategic positioning |
|-----|---|--|
| CO2 | • | Gain knowledge about the SWOT analysis and its need in the day to day life for the evaluation. |
| CO3 | • | Identify strategic capabilities and gaps   |
| CO4 | : | Analyze strategic macro environmental issues   |
| CO5 | • | Analyze and implement strategy at the single business unit level                               |

## Core Practical –Strategic Management Course Outcomes:

| CO1 | : | Analyze industry factors, and identify their impact on profitability and strategic positioning |
|-----|---|--|
| CO2 | : | Gain knowledge about the SWOT analysis and its need in the day to day life for the evaluation. |
| СОЗ | : | Identify strategic capabilities and gaps   |

| CO4 | • | Analyze strategic macro environmental issues                     |
|-----|---|--|
| CO5 | : | Analyze and implement strategy at the single business unit level |

## DSC 5C- Research Methods for Management Course Outcomes:

| CO1 | : | To understand the different types of research and the needs of educational research               |
|-----|---|---|
| CO2 | : | To knowledge concept of variables and hypotheses, their nature, importance and types.             |
| СОЗ | : | To Identify the important conditions conducive to the formulation of hypotheses                   |
| CO4 | : | To define the term population, sample and describe the steps involved in the process of sampling. |
| CO5 | : | Ability to writing of report for a research reports project.                                      |

# **DSC Research methodology Practical -**Course Outcomes:

| CO1 | •• | To understand how enter the data in SPSS  |
|-----|----|---|
| CO2 | •• | To understand Descriptive Analysis  |
| CO3 | :  | Apply an advanced understanding of business research design options, methodologies, sampling technique in a research. |
| CO4 | :  | Analyze the collected data using appropriate statistical tools for interpretation of the data                         |
| CO5 | :  | Understand and prepare and present research findings in the report.   |

## **Industrial Relations&LabourLawCourse Outcomes:**

| CO1 | : | Students will understand the nature and scope of the labor laws.       |
|-----|---|--|
| CO2 | : | Acquire knowledge on the objectives and functions of the trade unions. |
| CO3 | : | An Ability to understand the rationale of labour.                      |

| CO4 | : | An Ability to manage the employee relations at work.                     |
|-----|---|--|
| CO5 | : | An Ability to describe the various laws related to the employee benefit. |

**Performance ManagementCourse Outcomes:** 

| CO1 | : | An Ability to explain the concepts of performance management and its characteristics.  |
|-----|---|--|
| CO2 | : | To explain and understand that performance management process is an ongoing process composed of several sub-processes such as performance planning, dimensions and requisites. |
| CO3 | : | To Understand the Performance approaches and methods of measuring research behaviour.  |
| CO4 | : | To design a performance management system and implement the different methods  |
| CO5 | : | To evaluate the rewards and recognition in the pay plans available in the organization   |

**Core- IX International Business ManagementCourse Outcomes:** 

|     | Core in international Dusiness Management Course Cateomes. |   |  |  |
|-----|--|---|--|--|
| CO1 | :  | Demonstrate and develop conceptual framework of business environment by performing .environment analysis for the organization.  |  |  |
| CO2 | :  | Analyse the economic environment for strategic decision making and predict its impact in business   |  |  |
| СОЗ | :  | Evaluate political and legal environment in India and its influence in managerial decisions.  |  |  |
| CO4 | :  | Understand the socio cultural environment and technological environment and its influence on the business to create, evaluate and assess a range of business options.           |  |  |
| CO5 | :  | Determine the impact of global environment and globalization to Indian Business and understand the challenges of international business and foreign capital in Indian business. |  |  |

# **Skill Enhancement Course - I Financial ServicesCourse Outcomes:**

| CO1 | : | Students gained knowledge on role of financial service sector            |
|-----|---|--|
| CO2 | : | Acquired knowledge on functions of NIM, SEBI                             |
| CO3 | : | Students understood the concepts of leasing, factoring and Hire purchase |
| CO4 | : | Gained knowledge on project investment                                   |

# **Management Information SystemCourse Outcomes:**

| CO1 | : | To understand basic concepts and technologies used in the field of management information system |
|-----|---|--|
| CO2 | : | An Ability to understand the role of Information system used for various operations.             |
| CO3 | : | An Ability to describe the different networks and algorithms.                                    |
| CO4 | : | To understand the various challenges in Managing Information system.                             |
| CO5 | : | An Ability to understand the security and ethical challenges in the information                  |

## **CORE -PROJECT Course Outcomes:**

|     | <u> </u> |   |  |  |
|-----|----------|---|--|--|
| CO1 | :        | To develop plans with relevant to achieve the <b>project's</b> goals.   |  |  |
| CO2 | :        | To break <b>work</b> down into tasks and determine handover procedures.   |  |  |
| CO3 | :        | To identify links and dependencies, and schedule to achieve deliverables.   |  |  |
| CO4 | :        | To estimate and cost the human and physical resources required, and make plans to obtain the necessary resources. |  |  |